



## Recruiting

- From what we've experienced, most business owners do not have the time or resources to find the quality candidates they desire. Qualified talent needed to fill open positions is hard to find and generally already in the workforce.
- We recruit in 2 different ways:
- First - Avitus Talent Suite
  - We do the heavy lifting from identifying, pre-screening, and delivering qualified candidates to your doorstep.
  - We assist with setting up interviews and "closing" the candidate. We leverage every tool at our disposal, posting your custom job description on dozens of channels including Indeed, Glassdoor, ZipRecruiter, LinkedIn, and Facebook among others.
  - We find the candidates, but you make the final decision.
  - We make interviewing easy by weeding out non-qualified candidates and setting up interview times that work for you.
  - This is a guaranteed service - we don't charge you unless we fill the position and the candidate stays on your team.
  - Member Pricing – 15% of salary offer - 90 day guarantee
    - (Member pricing is anyone that is a co-employer member)
  - Non-Member Pricing – 18% of salary offer - 60 day guarantee
    - (Non-member pricing is anyone that is not co-employer member)
- Second - Avitus REQ
  - This is our Job Advertisement Service. We help you build a custom job description that is modern and relevant. The goal is to have candidates WANT to apply as your job populates to the top of google searches. We post to the same dozens of channels we mentioned in the Talent Suite option, and then we package the candidates to you in one daily message for your review. This is a 30 day service and can be renewed month over month.
  - Member's Pricing - \$400/monthly posting
  - Non-Member's Pricing - \$500/monthly posting

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*The process and next steps directly following the explanation of our Recruiting services are a bit simpler compared to our other departments. Ideally, once you are done explaining the two Recruiting options, you could follow the process below:*

1. Complete the RFP
2. Sign the prospect via Docusign

*If the prospect 'needs' to have a call with Alex Mozota before they are comfortable moving forward, then you would schedule a Discovery Call with him.*