



Avitus Dental Management Solutions (ADMS)

Virtual Billing

- One of the main goals of our ADMS department at Avitus Group is to increase the collections that are 'passed due' for our dental clients. We accomplish this through our Virtual Billing Services.
 - Our dental billing teams are fully trained and knowledgeable within the ENTIRE dental revenue cycle. They have years of experience and background within the industry.
 - We are HIPPA compliant in large part because our teams work out of our office in Aurora, CO, and not from home, as many dental billing staffing companies operate. By doing this, we are using our secure Wi-Fi, backed up servers, and access to our internal IT team.
 - The virtual billing service allows your dental team to focus on your customers instead of waiting on hold with insurance companies, dealing with billing issues.
 - And, you will not need a dedicated staff member handling this part of your back-office any further
- Another service that you'll have access to as part of our ADMS department is our Financial Accountability Workshop

Financial Accountability Workshop

- o This is a workshop where Kim McCleskey actually comes out to spend an entire day with you to evaluate the practice and put in place some checks & balances, so that at the end of the day, you know exactly where your money is, what trajectory you are on, and how you compare to industry standards. We can also assist with growth, both organic and through acquisition, as well as establishing an exit strategy (i.e. selling your practice). Kim also provides a virtual follow-up meeting with you every month for 3 months to review financials and processes.
 - o One of the main objectives for this workshop is to establish a system that allows for a Monthly Financial Meeting to take place, ensuring that your QuickBooks reconciles with your Dental Software which reconciles with your bank account, thus becoming our best tool to 'embezzlement proof' your practice.
- While Kim is on location in the practice, you may also want to explore the **Office Manage**

Mastery Course

- o This is a course designed specifically for the Office Manager, brand new or quite experienced, to reinforce the principles of the business side of dentistry. We will help your manager learn to understand and track growth, build interpersonal relationships within the practice, and much more.
- And for any practice, we are happy to provide a Free Practice Evaluation (don't need to sign up for any service, any practice can use this)

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Initiate a Discovery call with Kim McCleskey to discuss the ADMS services further. The point of the discovery call will be to go into greater detail with the prospect on the scope of our ADMS offerings, then prepare to build them a customized proposal. Always make it the goal to leave the initial meeting with a scheduled follow-up meeting, in this case the Discovery call