



Recruiting

- From what we've experienced, most business owners do not have the time or resources to find the quality candidates they desire. Qualified talent needed to fill open positions is hard to find and generally already in the workforce.
- We recruit in 2 different ways:
- **First - Avitus Talent Suite**
 - o We do the heavy lifting from identifying, pre-screening, and delivering qualified candidates to your doorstep.
 - o We assist with setting up interviews and "closing" the candidate. We leverage every tool at our disposal, posting your custom job description on dozens of channels including Indeed, Glassdoor, ZipRecruiter, LinkedIn, and Facebook among others.
 - o We find the candidates, but you make the final decision.
 - o We make interviewing easy by weeding out non-qualified candidates and setting up interview times that work for you.
 - o This is a guaranteed service- you don't pay us until we fill the position. And, only after the candidate is hired do we send you an invoice.
 - o Additionally, if you are not satisfied with your hire in the first 90 days, our team will fill that position at no extra cost.
 - o Members Pricing – 15% of salary offer - 90 day guarantee
(Member pricing is anyone that is a co-employer member)
 - o Non-Members Pricing – 18% of salary offer - 60 day guarantee
(Non-member pricing is anyone that is not co-employer member)
- **Second - Avitus REQ**
 - o This is our Job Advertisement Service. We help you build a custom job description that is modern and relevant. The goal is to have candidates WANT to apply as your job populates to the top of google searches. We post to the same dozens of channels we mentioned in the Talent Suite option, and then package them to you in one daily message for you to review. This is a 30 day service and can be renewed month over month.
 - o Member's Pricing - \$400/monthly posting
 - o Non-Member's Pricing - \$500/monthly posting

The process and next steps directly following the explanation of our Recruiting services are a bit simpler compared to our other departments. Ideally, once you are done explaining the two Recruiting options, you could follow the process below:

1. Complete the RFP
2. Sign the prospect via DocuSign

If the prospect 'needs' to have a call with Alex Mozota before they are comfortable moving forward, then you would schedule a Discovery Call with him.